

It's Time to Take a Closer Look at Microsoft CSP

4 Reasons Why You Should Check-out Microsoft CSP Before Renewing EA

Three years have passed and now it's time to renew your Microsoft Enterprise Agreement (EA). But a lot has changed in 3 years. In fact, just in the past year organizations have rapidly evolved to meet today's IT environment needs, including ever-changing requirements, increasingly restrictive budgets, and a demand for instant results.

Before you renew your EA contract, we invite you to take a look at Microsoft Cloud Service Provider (CSP) instead. Microsoft CSP provides a flexible, cloud subscription model for customers to buy Microsoft cloud solutions, such as Office 365 and Azure, complete with partner support. An increasingly popular alternative to EA, CSP is the next step in the purchasing and managing of Microsoft services.

Top 4 CSP Benefits for Your Business

1. Keep Your Money Longer

CSP's flexibility means you can save significantly both in the short and long run—giving you more control over your budget.

2. Flexible Licensing

You have control over adding and removing licenses as you need them, instead of waiting to make adjustments once a year.

3. Predictable Billing

Instead of a large annual up-front payout, you get a predictable monthly bill which puts less stress on your budget.

4. Pay Only for What You Use

When you sign up for a 12-month contract, you can benefit from CSP's pay-as-you-go model, alleviating inaccurate licensing estimations that can add up when unused.



Features	Microsoft CSP	Microsoft EA
Product Availability	All cloud subscription licenses (Office 365 and Azure)	All Microsoft products
Number of Users	Flexible	Minimum 500 users
Increase/Decrease User Counts	Anytime with no need to maintain minimum user count	Increase anytime, but can only decrease once per year with 30-days' notice and must maintain at least 500
Commitment	No commitment and you can cancel at anytime	3-year commitment
Invoicing	Monthly or annually	Annually upfront for the full year, including being back-charged for users that were added
Detailed Billing	Yes	No
True-up Billing	None	Annually

iTBlueprint: Your CSP Trusted Partner



As a Microsoft Cloud Service Provider, iTBlueprint works with you, engaging in your business's environments, architecture and configuration, as well as proactively monitoring your solutions to ensure optimal efficiency and delivery. We know your business and value your trust in us, that's why we're always here to help it succeed.



Let's Talk

Contact us to learn more about how Microsoft CSP can adapt to your changing business.



Visit us at www.itblueprint.ca or reach out to us at info@itblueprint.ca or 1-833-9-ITBLUE